

# Gartner Security & Risk Management Summit

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# Tutorial: How to Architect Malware Protection

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What secure web gateway features protect against malware?



Mount web

How do I improve my endpoint protection?



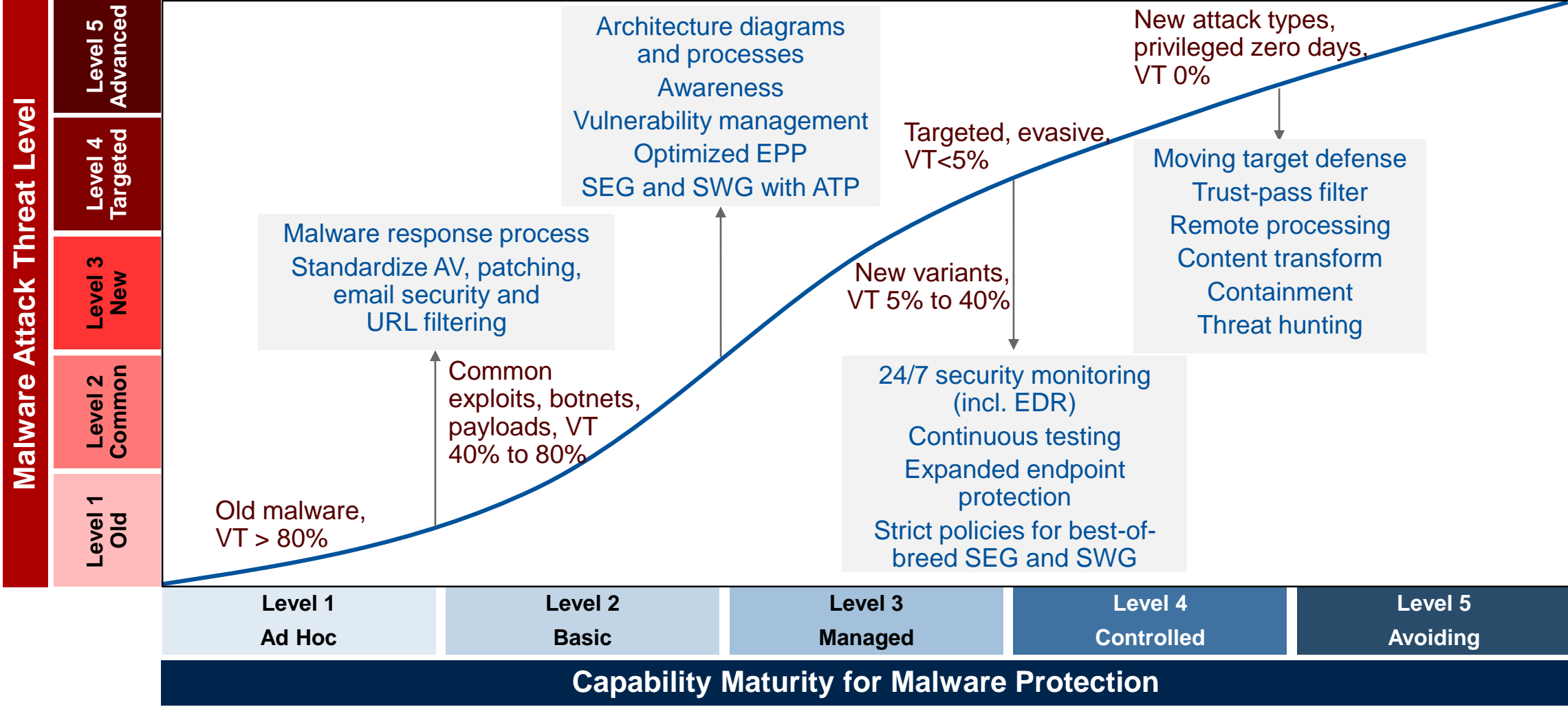
Mount endpoint

How do I enhance my email gateway to protect my users against ransomware?



Mount email

# Malware Protection Maturity Must Match Attack Levels



VT: VirusTotal



**Level 1**



# Threat Level 1: Old Techniques



## Infection techniques

- Email attachment containing old, executable, payload or droppers
- Old malware files on USB
- Direct download of old malware payload from internet (e.g., weaponized freeware)



## Payload techniques

- Widespread malware payloads (executables, scripts) with hashes known for at least months
- Using common command and control (C&C) channels with known malicious IP addresses
- VT detection above 80% (all but the weakest solutions would catch it)

Old malware, still floating around on USB, backups and email inboxes



# Maturity Level 1: Initial

## ■ Process:

- Undefined, ad hoc, unrepeatable outcomes.
- Heavy reliance on individuals "doing the right thing."
- Outbreaks require huge mitigation effort, if discovered.

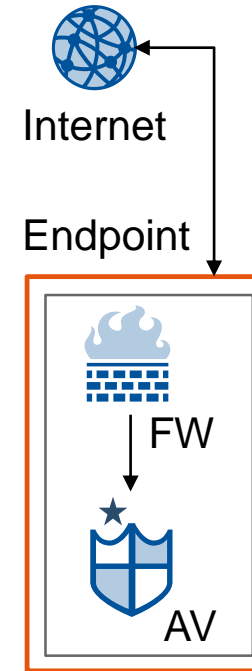
## ■ Controls:

- Inconsistent use of technology.
- Lack of centrally enforced network and endpoint controls.
- Major dependency on OS vendors and user configurations.



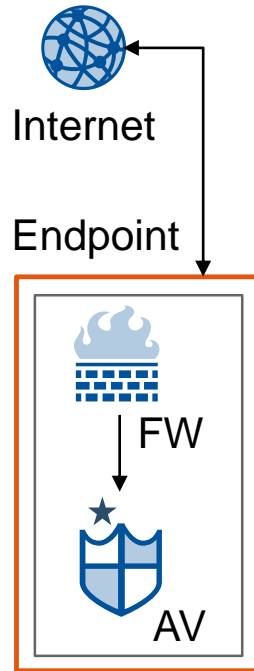
Lack processes and standardization

No centralized email and web security



- ★ Any solution, default configuration
- ★★ Configuration balanced for security/usability
- ★★★ Best-of-breed, fully optimized configuration

# Attacker's View on Maturity Level 1: Initial



- Have users **download and install** malware (social engineering)
- Exploit **missing patches** through web, email or network
- **Reuse** existing malware, not too old
- Drop new payloads on endpoints that are **already compromised**
- ... **too many trivial ways to compromise endpoints at very low cost**

- ★ Any solution, default configuration
- ★★ Configuration balanced for security/usability
- ★★★ Best-of-breed, fully optimized configuration

**Level 2**



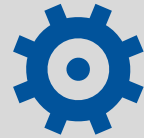


# Threat Level 2: Common Techniques



## Infection techniques

- Exploit of a known, and old, vulnerability (with patch at least 3 months old) in a client application commonly used for processing tainted content (browser, PDF reader, Microsoft Office)



## Payload techniques

- Trivial variants of common malware (e.g., adding a character)
- Variations in used IP addresses, file hashes, but reuse of major components, behavior and infection methods
- VT detection between 40% to 80% (i.e., most solutions would catch it)

Infection through fully opportunistic, ad hoc and commonly available means (no customization)



# Maturity Level 2: Reactive/Basic

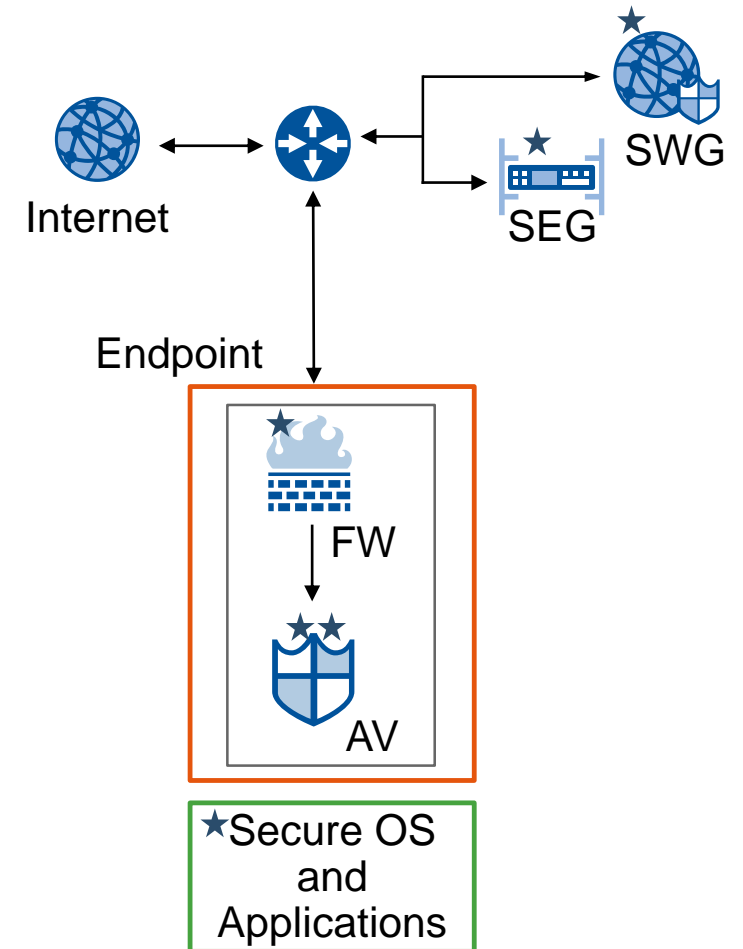
## ■ Process:

- Malware response processes are not holistic, but rather apply to endpoints, email and web in silos.
- Endpoint antivirus and OS patch management is somewhat centralized, typically in the desktop management group.

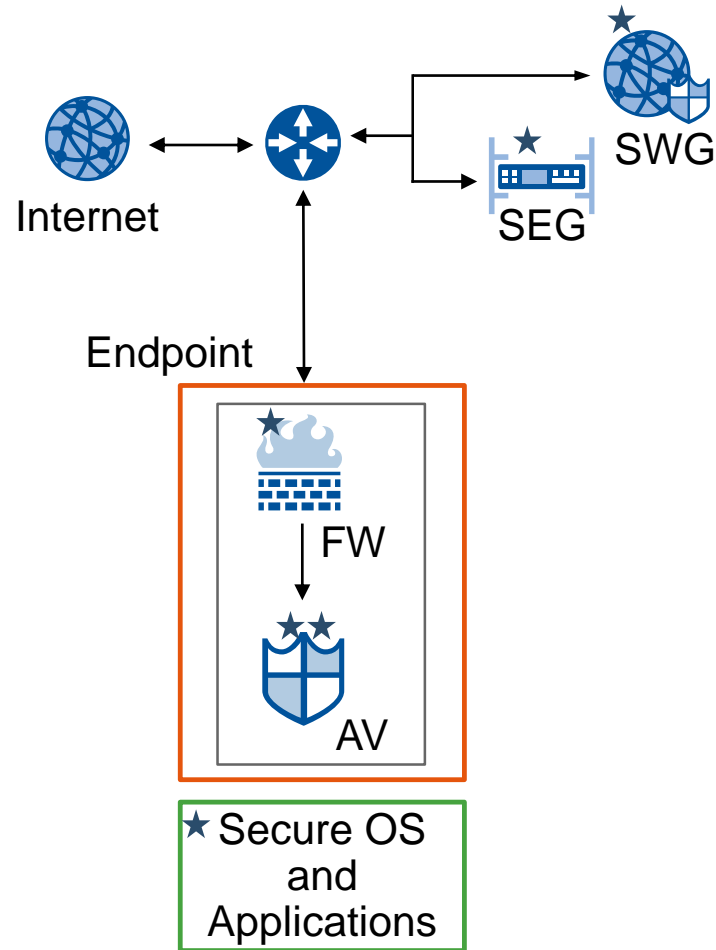
## ■ Controls:

- Centrally managed antivirus and OS patching.
- Email security solution and URL filtering.
- Mobile devices require minimum versions.

**!** Missing architecture diagrams and awareness training.  
No vulnerability management. SEG and SWG are basic.



# Attacker's View on Maturity Level 2



- Use **new or benign URLs** for exploit or payload
- **Phish** user: Lure into opening attachment or click links
- Exploit **missing patches** in applications, typically through web or email
- Use **nontrivial variants** of malware (fail detection in low-end SEG, SWG and AV)
- ... **Nothing that cannot be achieved by leveraging a good exploit kit and/or spam botnet**

**Level 3**



# Threat Level 3: New Techniques



## Infection techniques

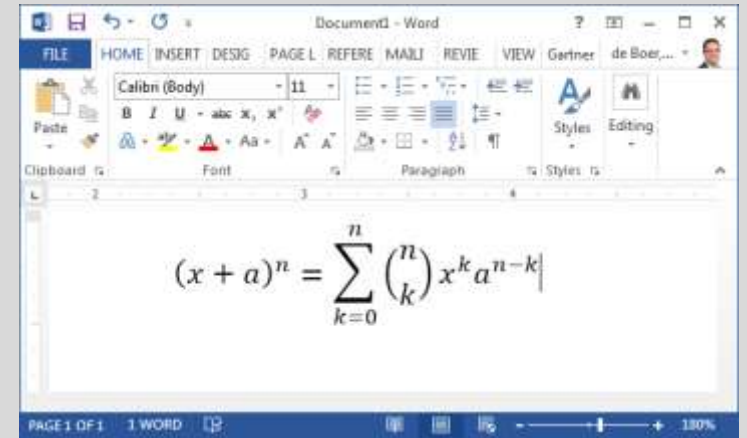
- Exploit of a known, but recent, vulnerability (at most 3 months old) in a client application commonly used for processing tainted content (browser, PDF reader, Office)
- Fully automated lateral spread



## Payload techniques

- Quickly morphing variants of common malware, but reuse of behavior
- Files obfuscated to evade detection by the majority of standard AV and poor sandboxes
- Standard fileless techniques
- VT detection 5% to 40% (i.e., strong solutions would likely catch it)

Use of polymorphism to reach maximum infection without becoming targeted



CVE-2018-0798, 0801, 0802, 0804-0807, 0812, 0845, 0848, 0849, 0862  
(at time of writing)

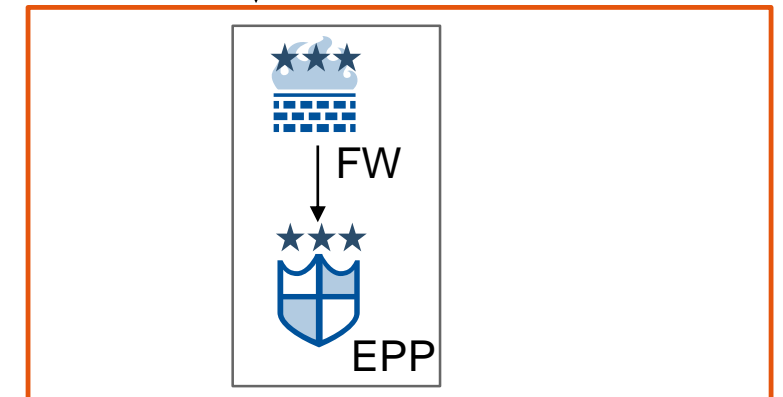
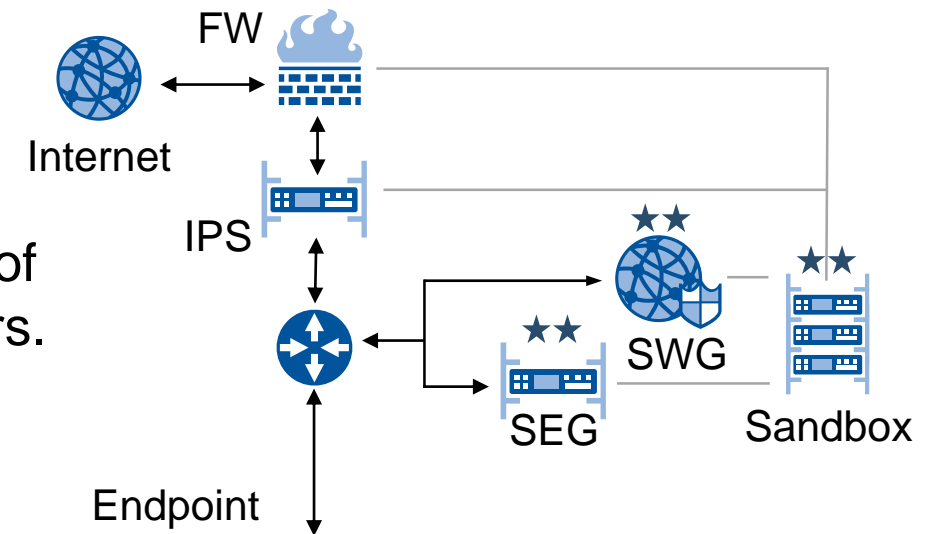
# Maturity Level 3: Managed

## ■ Process:

- Up-to-date architecture diagrams overreaching all aspects of malware protection across the network, endpoints and users.
- Rigorous process descriptions for malware detection in security monitoring and anti-phishing awareness training.

## ■ Controls:

- Standardized endpoints, best-of-breed EPP, least privilege.
- SEG: Spoof protection, authentication, tagging, multi-AV.
- URL check and rewrite in SEG, sandbox for SEG and SWG.



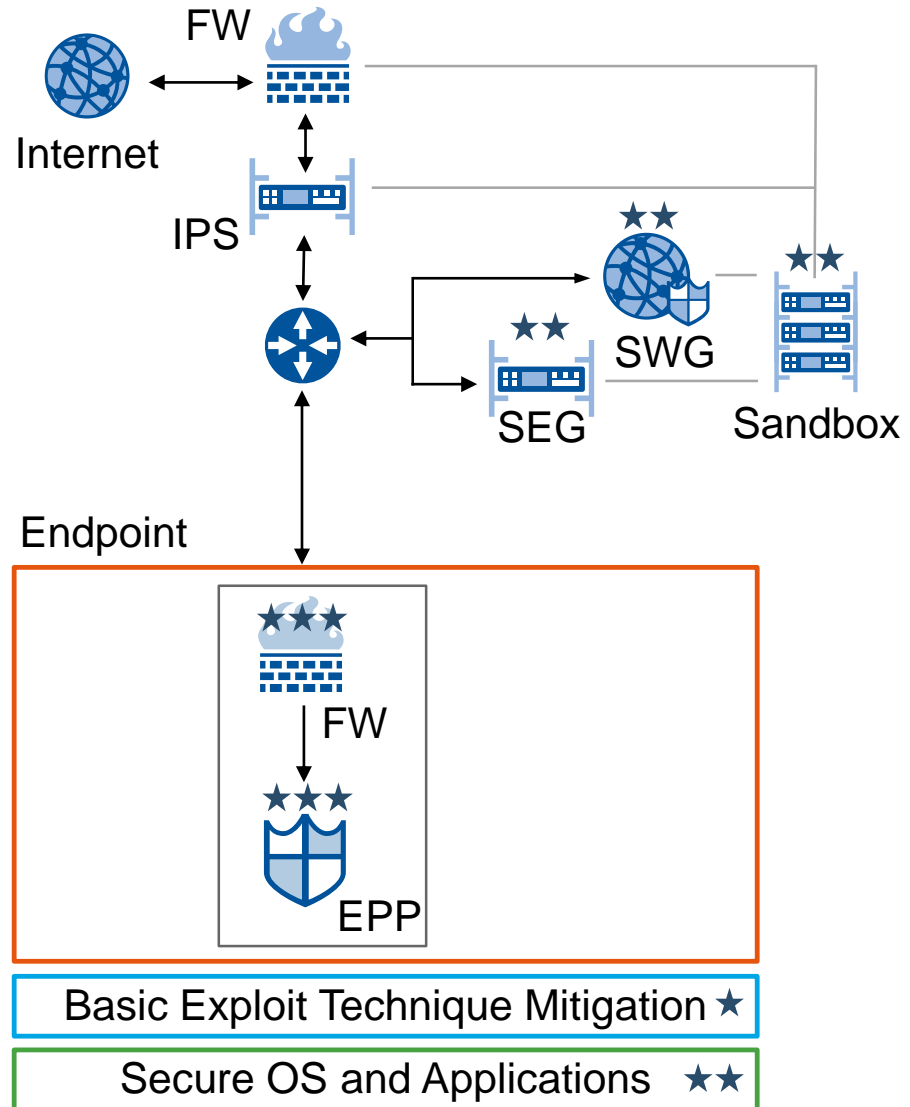
Basic Exploit Technique Mitigation ★

Secure OS and Applications ★★

! No 24/7 monitoring, lack of security awareness beyond email

Lack of EPP enhancements. SEG and SWG not best-of-breed

# Attacker's View on Maturity Level 3



- Use exploits to **very recent vulnerabilities**: Exploits must be advanced enough to evade basic mitigations such as DEP, ASLR, heap spray
- Use **sandbox evasion** techniques or use file types not covered by common sandboxes
- Sandbox may be set up to detect-only: Exploit the **process**
- Use evasive **fileless attacks** to infect, spread and for obtaining persistence
- **Evade rule-based** behavior analysis and signatures
- ... **Achievable by leveraging strongest exploit kits, customization required**

**Level 4**



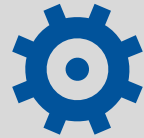


# Threat Level 4: Targeted



## Infection techniques

- Zero day in client application
- Crafty exploit, known technique, adapted for new applications or new OS
- Manual lateral spread (e.g., after server compromise)



## Payload techniques

- Obfuscated to evade detection by leading sandboxes; no reuse of common attack identifiers; advanced fileless attacks
- Stealth to defeat detection (e.g., masquerading as benign, indicator removal from host and tools)
- VT detection < 5% (i.e., only the strongest have a small chance to detect)

Targeted attack, initiated by person, evading detection by solutions used by target



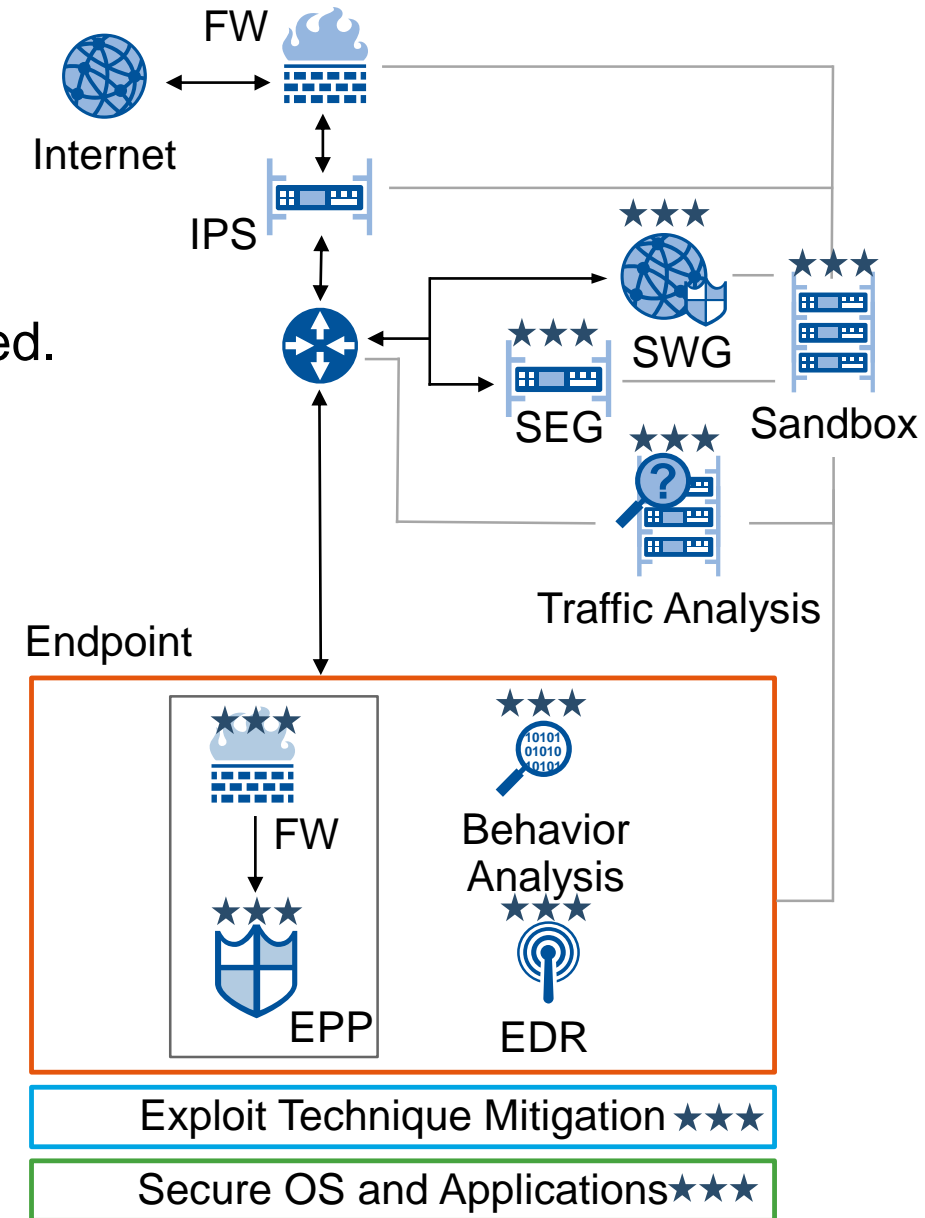
# Maturity Level 4: Controlled

## ■ Process:

- Malware protection and response is predictable and controlled.
- Quality and performance are understood and continuously tested across all malware protection processes.
- Brand protection services and phishing awareness.

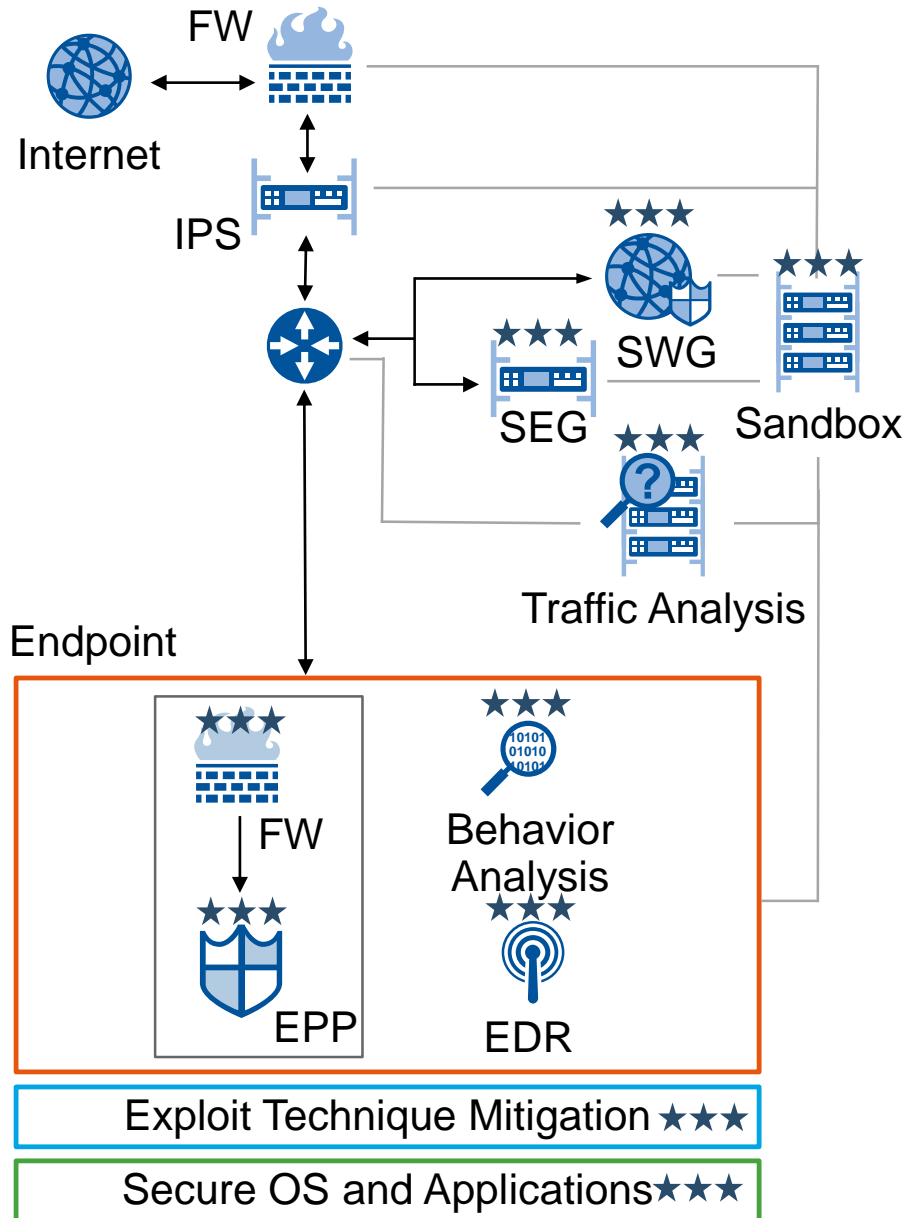
## ■ Controls:

- Best-of-breed solutions across all channels, fully optimized for prevention and detection. MTD across mobile devices.
- In SaaS-heavy environments, CASB functionality.



! Security awareness not fully embedded, lack of hunting  
Protection technologies are a part of assets under attack.

# Attacker's View on Maturity Level 4



- Deep social engineering; **no reuse of asset** (IP, sender, malware component) of poor reputation
- **New exploit techniques** on zero days
- Use best-of-breed **evasion** across all static and dynamic analysis techniques used by target
- **Remove traces** of attacks and interfere with network and endpoint detection technologies
- **Hide** from any detection and prevention processes
- ... **Requires manual effort by attacker, significant cost and effort**

**Level 5**



# Threat Level 5: Advanced Techniques



## Infection techniques

- Zero-day exploit leveraging new techniques
- Exploit in privileged code
- Firmware/BIOS persistency
- Malware plant through physical access



## Payload techniques

- Known benign, signed or in-memory only
- Hidden in firmware or other components not visible to OS
- Advanced evasion across multiple layers; not detectable by basic indicators
- No or greatly obfuscated communication
- VT detection 0% (i.e., no file AV will detect it)

New attack type leveraging exploits in privileged code, with completely new payload types, highly evasive and targeted



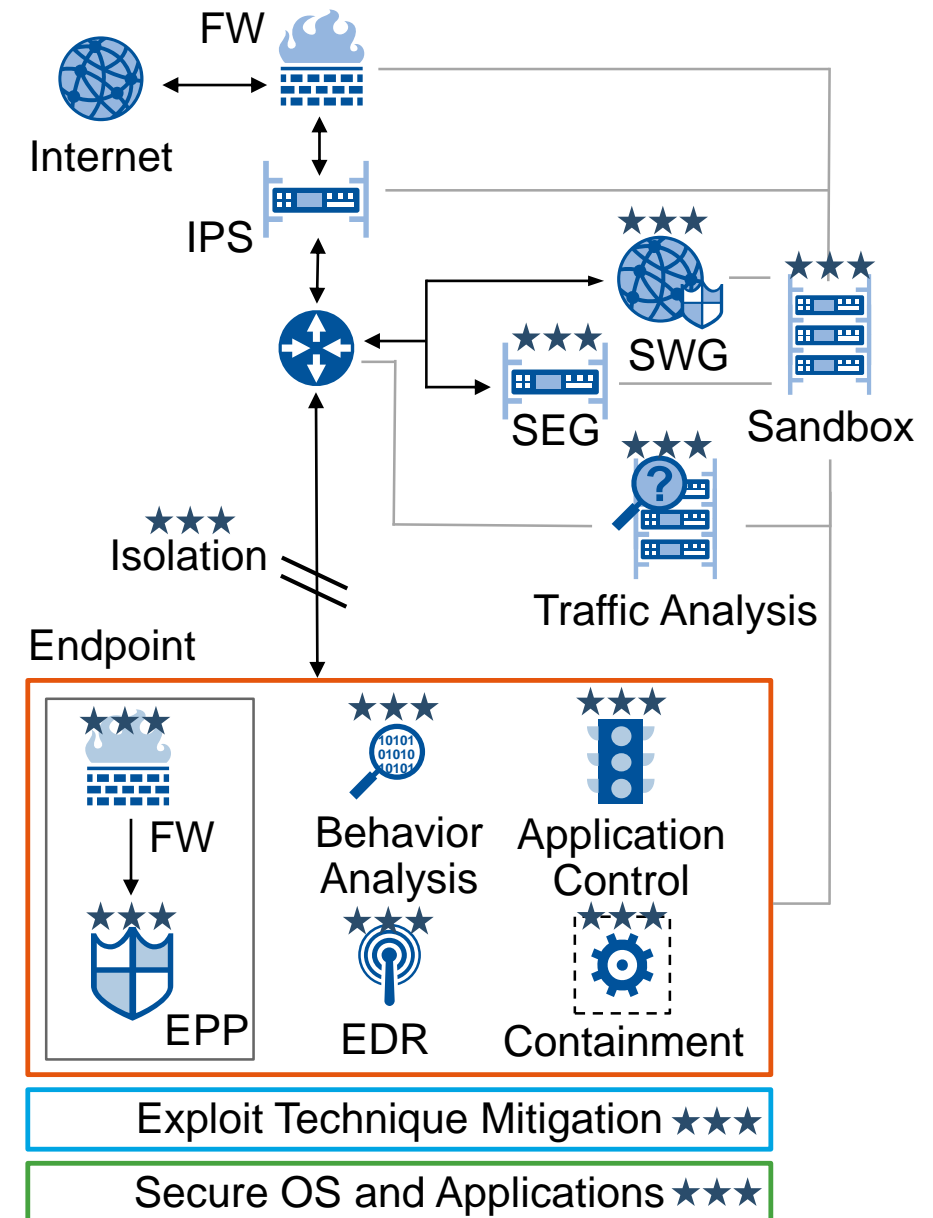
# Maturity Level 5: Avoiding

## ■ Process:

- Innovative technologies and continuous optimization.
- Change controls continuously.
- Use advanced detection and threat hunting, and embed security awareness in all user workflows.

## ■ Controls:

- Moving target defense.
- Trust-pass filter.
- Remote processing/isolation.
- Content transform.
- Containment.



# Recommendations

# Recommendations

- ✓ **Identify** the strengths, scope and imbalances **for the current malware protection capability** by using the Capability Maturity Model presented in this research.  
This results in an understanding of the level of malware attacks that you are protected against.
- ✓ **Define a future protection architecture** that matches the attack scenarios you need protection against by designing processes — as well as endpoint, email and web controls — that protect against attacks corresponding to the identified attack scenarios.
- ✓ **Communicate** your protection level goals and have the business accept residual risks.



# Recommendations

- ✓ **Improve the maturity** of malware protection architecture across endpoints and the network **by defining a roadmap** while leveraging the five maturity levels defined in this assessment.
- ✓ **Improve** malware protection maturity **step by step**. With most malware attacks taking place at threat Levels 1 through 3, all organizations should have an ambition to reach at least maturity Level 3 — and many should strive for maturity Level 4.

# Recommended Gartner Research

- ▶ [Improving Malware Protection Maturity by Using Attack Scenarios](#)  
Mario de Boer (G00317553)
- ▶ [Comparing Endpoint Technologies for Malware Protection](#)  
Mario de Boer (G00337398)
- ▶ [Beyond Detection: 5 Core Security Patterns to Prevent Highly Evasive Attacks](#)  
Mario de Boer (G00346997)
- ▶ [How to Plan, Implement and Operate a Successful Application Whitelisting Deployment](#)  
Jon Amato (G00343685)

For information, please contact your Gartner representative.

# Appendix: Maturity Model Details

# Malware Protection Maturity Model Across Architecture

Level	Indicators
<b>Level 1: Ad Hoc</b>	<p>Missing processes (no or purely ad hoc policy management, reporting and response)</p> <p>No integration between solutions</p> <p>No security awareness activities</p>
<b>Level 2: Basic</b>	<p>Documented response processes fully reliant on existing endpoint, email and web malware protection solutions, in isolation</p> <p>Processes for managing AV, email security and URL filtering disconnected</p>
<b>Level 3: Managed</b>	<p>Up-to-date detailed architecture diagrams for all components involved in malware protection</p> <p>SIEM with SWG, SEG, firewall (FW) and intrusion prevention system (IPS) log sources used for monitoring and malware incident response</p> <p>Anti-phishing awareness training</p>
<b>Level 4: Controlled</b>	<p>Exchange, and use of threat intelligence between malware protection solutions</p> <p>Quantitative indicators used throughout malware protection processes</p> <p>Fully operational 24/7 security monitoring based on endpoint OS events, EDR, EPP, SEG, SWG and network (FW, IPS and network traffic analysis [NTA]) events</p> <p>SLA with third party for malware response (investigation and remediation)</p> <p>Brand protection services (tracking domain registrations, brand abuse, social media, etc.)</p> <p>Continuous testing of malware detection, prevention and remediation capabilities</p> <p>Security awareness training beyond anti-phishing</p>
<b>Level 5: Avoiding</b>	<p>Continuously improving, adapting architecture for malware, fully integrated across client and server endpoints and network</p> <p>Internal malware reverse engineering capabilities</p> <p>Threat hunting across endpoints and the network</p> <p>Security awareness embedded in all end-user workflows</p>

# Capability Maturity Model for Endpoint Malware Protection

Level	Indicators
<b>Level 1: Ad Hoc</b>	<ul style="list-style-type: none"> <li>▪ Some AV (often different solutions in an organization) with unknown, or default, configuration</li> <li>▪ No centralized management or reporting</li> <li>▪ Local admin in use by regular users</li> <li>▪ No coordinated patching</li> </ul>
<b>Level 2: Basic</b>	<ul style="list-style-type: none"> <li>▪ Managed AV (mainly signatures and heuristics) across client and server endpoints</li> <li>▪ Local admin allowed by exception (groups of users)</li> <li>▪ Coordinated OS patching</li> <li>▪ Endpoint backups</li> <li>▪ Require minimum versions (without known critical vulnerabilities) for mobile devices</li> </ul>
<b>Level 3: Managed</b>	<ul style="list-style-type: none"> <li>▪ Centrally managed EPP with audited optimized setting (i.e., optimized for detection): use of a combination of basic memory protection and exploit mitigation (data execution prevention [DEP], address space layout randomization [ASLR] and heap spray) on all endpoints</li> <li>▪ Standardized hardware and golden images for client endpoints</li> <li>▪ Least-privilege management</li> <li>▪ Control of removable media</li> <li>▪ Centralized management and reporting on vulnerabilities and patches with clear SLA</li> <li>▪ Use EMM to manage mobile devices</li> </ul>
<b>Level 4: Controlled</b>	<ul style="list-style-type: none"> <li>▪ EPP with extensive support for modern detection methods such as machine learning</li> <li>▪ Best-of-breed behavior analysis to detect and block malware and nonmalware attacks on all endpoints</li> <li>▪ Extensive memory protection capabilities (beyond DEP, ASLR and heap spray mitigations)</li> <li>▪ Selective use of application whitelisting (for static client endpoints and some server roles) and EDR for specific categories of endpoints</li> <li>▪ Active management and monitoring of EPP and EDR events</li> <li>▪ Mobile threat defense</li> <li>▪ Attestation of unknown files before execution — for example, in a network sandbox</li> <li>▪ Comprehensive server security suite across all physical, virtual servers and infrastructure as a service (IaaS) instances, including malware, host intrusion prevention system (HIPS), file integrity monitoring (FIM), virtual patching, application control and microsegmentation</li> </ul>
<b>Level 5: Avoiding</b>	<ul style="list-style-type: none"> <li>▪ Isolation of risky exposed processes across servers and client endpoints, though containment on the endpoint or browser isolation in network</li> <li>▪ Use of hardware-supported technologies where available (control flow integrity [CFI] for memory protection, Intel Virtualization Technology for Directed Input/Output (VT-d) for containment and application control, trusted platform module [TPM] for integrity, etc.)</li> <li>▪ Default-deny whitelisting (or data-level whitelisting), EDR and deception across all endpoints</li> <li>▪ Advanced monitoring of all endpoint events and user and entity behaviors</li> <li>▪ Endpoint forensics tools and practices</li> </ul>

# Capability Maturity Model for Email Malware Protection

Level	Indicators
<b>Level 1: Ad Hoc</b>	<ul style="list-style-type: none"><li>▪ No central AV for email, rely on endpoint and email provider (i.e., relying on ISP or cloud email service without good oversight)</li></ul>
<b>Level 2: Basic</b>	<ul style="list-style-type: none"><li>▪ Email gateway or email server with standard AV scanning of attachments, typically using a single AV engine</li><li>▪ Detection mainly based on reputation (e.g., spam blacklists and malware signatures)</li><li>▪ Block of executables in email attachments</li></ul>
<b>Level 3: Managed</b>	<ul style="list-style-type: none"><li>▪ Multilayer email protection (SEG, email inbox server and endpoint)</li><li>▪ Multi-AV scanning in SEG</li><li>▪ Email server hardening and monitoring</li><li>▪ Network sandbox integration (e.g., cloud-based) with SEG</li><li>▪ URL inspection on delivery (malware, phishing) and/or URL disarm and/or URL rewrite (redirection)</li><li>▪ Basic spoofing protection (e.g., email address mismatch)</li><li>▪ Sender Policy Framework (SPF) and/or DomainKeys Identified Mail (DKIM): inbound validation used in SEG, enforced for outbound</li><li>▪ Inbound email tagging</li></ul>
<b>Level 4: Controlled</b>	<ul style="list-style-type: none"><li>▪ Attachment control in the form of whitelisting file types</li><li>▪ Spoofing and impersonation detection</li><li>▪ Cousin domain detection</li><li>▪ Anomaly detection for business email compromise (BEC) and other low-prevalent attacks ("outlier detection")</li><li>▪ SPF, DKIM and Domain-Based Message Authentication, Reporting and Conformance (DMARC) for own domain and enforced for inbound</li><li>▪ Fully customizable advanced threat defense (ATD)/sandbox solution (on-premises)</li><li>▪ Integration with web for C&amp;C correlation and reuse of categories</li><li>▪ Inbox access control (two-factor authentication (2FA), conditional access)</li><li>▪ Use of DLP for exfiltration detection</li></ul>
<b>Level 5: Avoiding</b>	<ul style="list-style-type: none"><li>▪ Content disarm and reconstruction on email attachments</li><li>▪ Strict attachment control: file type whitelisting per recipient/sender</li><li>▪ Remote viewing or local isolation of attachments</li><li>▪ Anomaly detection for internal email</li><li>▪ Digital signatures on all internal email and select external email</li></ul>

# Capability Maturity Model for Web Malware Protection

Level	Indicators
<b>Level 1: Ad Hoc</b>	<ul style="list-style-type: none"> <li>▪ No malware scan in web channels</li> <li>▪ No, or inconsistent, URL filtering</li> </ul>
<b>Level 2: Basic</b>	<ul style="list-style-type: none"> <li>▪ URL filtering with policy to prevent visiting known malicious sites in SWG, firewall, router, IPS or endpoint</li> </ul>
<b>Level 3: Managed</b>	<ul style="list-style-type: none"> <li>▪ Centralized management and reporting for SWG spanning the organization.</li> <li>▪ SWG with AV scanning and extensive protection against malicious websites not categorized as malicious (dynamic URL classification, real-time content inspection)</li> <li>▪ Known exploit detection and prevention (vulnerability shielding)</li> <li>▪ SWG for off-premises endpoints (either through endpoint, backhaul, or cloud SWG)</li> <li>▪ Web application control (granular control of web applications beyond browsers)</li> <li>▪ Network sandbox integration with SWG</li> <li>▪ C&amp;C detection</li> <li>▪ SSL decryption</li> </ul>
<b>Level 4: Controlled</b>	<ul style="list-style-type: none"> <li>▪ Download control in the form of whitelisting file types</li> <li>▪ Exploit detection and prevention for browsers and browser extensions capable of detecting new exploits</li> <li>▪ Granular control over non-HTML content: whitelisting of Java, Flash and other content on a per user, per site basis</li> <li>▪ Fully customizable sandbox solution (on-premises)</li> <li>▪ Advanced threat detection covering behavior-based detection, anomalous traffic detection (egress) and exfiltration detection</li> <li>▪ Integration with email for C&amp;C correlation</li> <li>▪ Use of DLP for exfiltration detection</li> <li>▪ CASB functionality to detect and protect against malware in SaaS-heavy environments</li> </ul>
<b>Level 5: Avoiding</b>	<ul style="list-style-type: none"> <li>▪ CDR for downloaded content</li> <li>▪ Full web browser isolation (remote browsing, local containment or network isolation)</li> <li>▪ Strict download control: file type whitelisting per downloader and site</li> </ul>